

Services to facilitate investments in Sweden

WHAT WE DO

- Support business leaders in decision-making processes regarding investments in Sweden
- Engage in building business cases for a solution in Sweden by providing advices and conditions needed in an evaluation process related to new, expanding or consolidation of operations

AREAS OF ENGAGEMENT

Find opportunities to develop operations and products

Mitigate risks

and secure informed decision making processes

Accelerate landing in an implementation process

EXAMPLE OF DELIVERIES

- Comparative studies and arguments for decision making
- Support in building business case
- Location searches and RFI reports
- Project coordination
- Marketing activities to create awareness
- Mapping of grants and incentives
- Identification of relevant Test bed & research projects
- Location costs
- Subcontractor searches
- Access to relevant networks

About Business Region Skaraborg



Business Region Skaraborgs purpose is to strengthen the regional business climate in Skaraborg and to attract and expand foreign owned companies.

Business Region Skaraborg was founded in the fall of 2018, from mutual interest from Skaraborg's fifteen municipalities and the Region Västra Götaland. Business Region Skaraborg offers services free of charge for investors that wants to find the best location within the region.

BUSINESS SWEDEN

About Business Sweden

Business Sweden's purpose is to help Swedish companies grow global sales and international companies invest and expand in Sweden.

Business Sweden was founded on the first of January, 2013, by a merger of the Swedish Trade Council (Exportradet) and Invest Sweden. Business Sweden is owned by the Swedish Government and the industry, a partnership that provides access to contacts and networks at all levels.

Grants available for investments and employment*

	NATUR VÅRDS VERKET	Swedish Energy Agency	Swedish Energy Agency	ARBETSFÖRMEDLINGEN SWEDISH PUBLIC EMPLOYMENT SERVICE	Forskarskatte- nämnden	Skatteverket	Swedish Energy Agency
	Klimatklivet	Energisteget	Industriklivet	Employment Grant	Expert tax relief	R&D Labor Cost Discount	Investment grant for solar panels
FOR WHAT	• Grant for investments that reduce emissions that affect the climate	 Grant for energy efficiency improvement Given for project planning and/or investment 	Grants for projects that can reduce industrial process related emissions	 Grant for employment of unemployed or people who are new in Sweden 	 Employing foreign citizens carrying out particularly qualified tasks or with a high monthly renumeration (over 94 800 SEK) 	 Reduction of social fees for employees active in research and development. 	Grant for the installation of solar cell systems connected to the electricity grid.
FOR WHO	 Companies reducing carbon footprint Focus on production, transport, energy, real estate e.g. 	• Industrial companies in Sweden that have done an energy emissions mapping	All actors that can contribute to reducing industrial process related emissions	 Companies recruiting unemployed people Companies recruiting specific competences which requires training 	 Companies employing foreign citizens Foreign citizens working in Sweden 	 R&D focused companies Improvement of production processes is also included 	All companies and organizations
HOW MUCH	 Up to 150 MSEK The size of the grant depends on the climate impact of the investment 	 For project planning max 50% of total project planning cost For investments max 30% of eligible costs 	 Depending on call for proposal and project For R&D projects: 25-100% of project costs for large companies and groups 	• Up to 252 324 SEK (~23,5 kEUR) per employee and year (up to 80% of labor costs)	 For companies: social fees based on 75% of salary For employees: 25% of salary is exempt of tax 	• Up to 2,8 MSEK per year	• Up to 1,2 MSEK (max 20% of project cost)
WHEN	 Applications for investment grant are evaluated and awarded 3 times per year 	 Grants for project planning open all year Applications for investment grant are evaluated and awarded 3 times per year 	Several calls for proposal per year	 Application for grant needs to be approved before employment starts 	• The application must be sent to the Taxation of Research Workers Board within 3 months after work has started in Sweden	In connection to reporting of social fees	Application open all year
	• Read more	• Read more	• Read more	• Read more	• Read more	• Read more	• Read more

^{*} Non-exhaustive list

R&D grants

VINNOVA	Metallic materials	Produktion2030	<u>Lighter</u>	Smarter Electronic Systems	PiiA - Process industrial IT and automation	FFI - Strategic vehicle research and innovation	Challenge driven innovation
FOR WHAT	 The program brings together Sweden's metal industries the strategic research and innovation agenda on Metallic materials. 	 The program aims to create a national base of research, innovation and education for a competitive Swedish manufacturing sector in 2030. 	 Materials and design technologies for lightweight components. 	 The program creates cross boundary work to develop smarter electronic systems in Sweden. 	 The program contributes to development and application of automation and digitalization within industry. 	 FFI is a partnership programme run jointly by the Swedish state and the Swedish automotive industry that funds research, innovation and development. 	 An initiative that aims to solve societal challenges that require broad cooperation to overcome.
FOR WHO	R&D focused companies.	• R&D focused companies.	R&D focused companies.	• R&D focused companies.	R&D focused companies.	R&D focused companies.	R&D focused companies.
HOW MUCH	• 50+ MSEK reserved for projects per year.	• 55 MSEK reserved for projects per year.	• 36+ MSEK reserved for projects per year.	• 45 MSEK reserved for projects per year.	 40 MSEK reserved for projects per year. 	 1000 MSEK annually. Public funds compromise 50% of the funding. 	 225 MSEK reserved for projects per year.
WHEN	• Call for proposals 2-3 times per year.	• Call for proposals 2 times per year.	• Call for proposals 2 times per year.	• Call for proposals 2 times per year.	• Call for proposals 2 times per year.	Several calls for proposals per year.	 Several calls for proposals per year.

^{*} Non-exhaustive list

EU grants

* * * * * * *	EUREKA	ECSEL	European Social Fund (ESF)	European Regional Development fund
FOR WHAT	 EUREKA is a program with the aim to strengthen the European industries global competitiveness. 	 Research, Development and Innovation projects for world-class expertise in electronic components and systems technologies. 	 Projects that contributes to competence development. 	 Projects that corrects imbalances between regions. Priority areas: Innovation and research, digital agenda, SMEs, low carbon economy.
FOR WHO	R&D focused companies.	R&D focused companies.	 Collaboration between several organizations is required. 	 Constellations of organizations that target at least two regional fund areas.
HOW MUCH	80 MSEK reserved for projects per year.	• 50 MSEK reserved for projects per year.	• 12 000 MSEK for the period 2014-2020.	•
WHEN	Calls for proposals yearly.	Call for proposals yearly.	 Several calls for proposals yearly. 	Call for proposals yearly.

^{*} Non-exhaustive list

Financial support / services

The Swedish Export Credit System

	SEK Investment financing	SEK weekn	ALMI	Industrifonden
FOR WHAT	 Loan financing for investments contributing to Swedish export 	 Loan financing for clients importing goods and services from Sweden. Facilitate financing of transactions with Swedish exporting companies. 	 Public VC funding Invests in innovative business models Scalability and market potential important criteria 	 Public Evergreen VC fund Focus on technology and Life Science
FOR WHO	• Companies exporting from Sweden.	Clients of Swedish exporting companies.	 Start-ups in early or expansion phase Swedish Inc./ AB required 	 Early stage innovative companies Technology, biotech, medical devices, digital health
HOW MUCH	• N/A	• N/A	 1-10 mSEK Clearly defined capital and business plan required 	A round VC5- 50 mSEK
WHEN	• On demand	• On demand	Open applicationApply online with investment pitch	 Open application online About 100 investments/ year

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